ETRMA Members’ replacement tyre sales for the first half 2019

Brussels, 18th July 2019 – The European Tyre and Rubber Manufacturers’ Association published today its Members’ European¹ tyre replacement sales numbers for the first half of 2019:

<table>
<thead>
<tr>
<th>In '000 units*</th>
<th>1st Q 2018</th>
<th>1st Q 2019</th>
<th>Variation %</th>
<th>2nd Q 2018</th>
<th>2nd Q 2019</th>
<th>Variation %</th>
<th>Jan-June 2018</th>
<th>Jan-June 2019</th>
<th>Variation %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Passenger car tyre replacement sales</td>
<td>54.128</td>
<td>52.735</td>
<td>-3%</td>
<td>50.699</td>
<td>48.240</td>
<td>-5%</td>
<td>104.827</td>
<td>100.975</td>
<td>-3.7%</td>
</tr>
<tr>
<td>Agricultural tyres</td>
<td>2.389</td>
<td>2.626</td>
<td>10%</td>
<td>2.505</td>
<td>2.530</td>
<td>1%</td>
<td>4.893</td>
<td>5.156</td>
<td>5.4%</td>
</tr>
<tr>
<td>Truck tyre replacement sales</td>
<td>363</td>
<td>369</td>
<td>1%</td>
<td>350</td>
<td>313</td>
<td>-10%</td>
<td>713</td>
<td>682</td>
<td>-4.4%</td>
</tr>
<tr>
<td>Motorcycle tyres</td>
<td>3.329</td>
<td>3.480</td>
<td>5%</td>
<td>2.633</td>
<td>2.672</td>
<td>1%</td>
<td>5.961</td>
<td>6.152</td>
<td>3.2%</td>
</tr>
</tbody>
</table>

(source: ETRMA) * Discrepancies with data previously published is due to periodic data corrections.

The sales of replacement tyres in the first six months of 2019 are mixed:

- **Passenger car tyre replacement sales** continued to decrease in the second quarter, resulting in a total decline of almost 4%.
- **Agricultural tyres** showed a sharp decline in the second quarter following a slight increase in the first. This results into a decline of more than 4% for the first half of the year.
- **Truck tyre replacement sales** showed only a small increase after the very good results of the first quarter. The results for the six first months remain positive with +5.4% overall.
- **Motorcycle tyres** also showed a small increase for the second quarter resulting in an overall positive performance for the first half of 2019 (+3.2%).

Fazilet Cinaralp, Secretary General of ETRMA, said “The tyre market provides a good picture of the general economic situation. The low passenger car tyre replacement sales mirror new car registrations in the European Union, which also declined in this first semester”.

***END***

For any questions, please contact the ETRMA Secretariat at info@etrma.org

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¹ Albania, Austria, Belgium / Lux, Bosnia-Herzegovina, Bulgaria, Cyprus, Czech Republic, Eire, Estonia, Croatia, Denmark, Finland, France, Germany, Great Britain, Greece, Hungary, Iceland, Italy, Lithuania, Latvia, Montenegro, Macedonia, Malta, Netherlands, Norway, Poland, Portugal, Romania, Serbia + Kosovo, Slovenia, Slovakia, Spain, Switzerland, Sweden.
About ETRMA

The European Tyre & Rubber Manufacturers Association (ETRMA)\(^1\) represent over 4,400 companies in the EU, directly employing over 370,000 people. The global sales of ETRMA’s corporate members represent 73% of total global sales and 7 out of 10 world leaders in the sector are our Members\(^2\). We have a strong manufacturing and research presence within the EU and candidate countries, with 86 tyre-producing plants and 16 R&D centres.

[2] The product range of ETRMA members is extensive from tyres to pharmaceutical, baby care, construction and automotive rubber goods and many more applications. ETRMA members’ turnover in 2018 was approximately €75 billion, of which up to 5% continues to be invested in R&D, annually. ETRMA’s membership include the following tyre manufacturers: APOLLO VREDESTEIN, BRIDGESTONE EUROPE, BRISA, COOPER TIRES, CONTINENTAL, GOODYEAR, HANKOOK, MARANGONI, MICHELIN, NOKIAN TYRES, PIRELLI, PROMETEON, SUMITOMO RUBBER INDUSTRIES AND TRELLEBORG WHEEL SYSTEMS. Furthermore, members include Associations in the following countries: Belgium, Finland, France, Germany, Hungary, Italy, the Netherlands, Poland, Spain and the UK.