

European Tyre replacement Sales Q3-2022 registered lower volumes evolution

Brussels, 25th October 2022 – Today the European Tyre and Rubber Manufacturers' Association published its members' replacement tyres sales data for Europe for the third quarter 2022.

While the trend in cumulative volumes at the end of September remains positive, the third quarter evolution is negative for all product segments.

This is probably a sign of a market reversal after the recovery observed since 2021.

When looking at the third quarter of this year, sales are in the negative for all segments, with a 9% decrease for both consumer and truck and bus tyres. Agricultural tyre sales continue their descent, this quarter by a striking 28%. The good results of the previous quarters help to deliver a year to date performance that is positive compared to 2021 – with the exception of agricultural tyres.

In '000 units	3rd Q 2021	3rd Q 2022	Variation Q3 2022/Q3 2021	YTD 09 2021	YTD 09 2022	Variation YTD 09 2022/YTD 09 2021
Replacement Consumer tyres	63 792	58 029	-9%	173 545	175 882	1%
Of which Car Summer tyres			-19%			-4%
Of which all Seasons tyres			-5%			14%
Of which Car Winter tyres			-7%			1%
Replacement Truck & Bus tyres	3 564	3 255	-9%	10 121	10 485	4%
Replacement Agricultural tyres	266	191	-28%	971	790	-19%
Replacement Moto & Scooter tyres	2177	2055	-6%	8250	8444	2%

Discrepancies with data previously published could happen because of periodic data corrections

Consumer = Passenger car, SUVs and light commercial vehicles

Source EUROPOOL ETRMA

“In addition to strains on the supply of raw materials and energy, with the massive increase of their costs (about +60% since 2019), as well as those of logistics and labour, we are beginning to observe a slowdown in demand. If the inflationary trend and supply tensions persist, we can fear a very difficult year-end 2022 and year 2023”, said Mrs Fazilet Cinaralp, ETRMA's Secretary General.

For further information, please contact communication@etrma.org

About ETRMA

The European Tyre & Rubber Manufacturers Association (ETRMA) represent nearly 4.400 companies in the EU, directly employing about 370.000 people. The global sales of ETRMA's corporate members represent 70% of total global sales and 7 out of 10 world leaders in the sector are ETRMA Members¹. We have a strong manufacturing and research presence within the EU and candidate countries, with 86 tyre-producing plants and 16 R&D centres.

¹ ETRMA's membership: APOLLO VREDESTEIN, BRIDGESTONE EUROPE, BRISA, CONTINENTAL, GOODYEAR, HANKOOK, MARANGONI, MICHELIN, NOKIAN TYRES, PIRELLI, PROMETEON, SUMITOMO RUBBER INDUSTRIES AND TRELLEBORG WHEEL SYSTEMS. Furthermore, members include Associations in the following countries: Finland, France, Germany, Hungary, Italy, the Netherlands, Poland, Spain and the UK.